



Add: Suite 807, Building N2, Tran Quy Kien Str., Cau Giay Dist., Hanoi
Tel: (04) 2434328- Fax:(04) 2813426- Web: www.cruiseshalong.com

PROMOTIONAL RATES

Dear Our Valuable Guests & Partners,

Warm greetings from First Choice

As you know, Our new junks named Prince (2 cabins) and Red Dragon(5 cabins) will be launched in March, 2008. In order to create a closer cooperation, We would like to offer you the promotional rates during the soft opening from 01/03/2008 - 31/09/2008.

Prince Junk Cruise Rates(02 cabins)

2 Days/ 1 Night (Chartered rate: USD)

Number of Pax	1 pax	2 pax	3 pax	4 pax	5 pax
Soft Opening	837	884	932	979	1027

3 Days/ 2 Nights (Chartered rate: USD)

Number of Pax	1 pax	2 pax	3 pax	4 pax	5 pax
Soft Opening	1454	1549	1644	1739	1834

4 Days/ 3 Nights (Chartered rate: USD)

Number of Pax	1 pax	2 pax	3 pax	4 pax	5 pax
Soft Opening	2072	2214	2357	2499	2642

5 Days/ 4 Nights (Chartered rate: USD)

Number of Pax	1 pax	2 pax	3 pax	4 pax	5 pax
Soft Opening	2689	2879	3069	3259	3449

Notes: Child <= 3 years: Free. Child > 3: 100% charge

Day trip: Maximun: 10 Pax (Chartered rate: USD)

Number of Pax	7h30 - 12 h	12h30 - 17 h	7h30 - 17h
Rate	789	789	1340

Notes: The day trip price is not included meals, drinks and entrance fee.



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Red Dragon Junk Cruise Rates(05 cabins)

2 Days/ 1 Night (USD/ pax)

Number of Pax	Chartered						Shared	
	1 pax	2 -3 pax	4-5 pax	6-7 pax	8-9 pax	10-11 pax	1 pax	Single Supplement
Soft Opening	1169	606	317	221	173	144	190	86

3 Days/ 2 Nights (USD/ pax)

Number of Pax	Chartered						Shared	
	1 pax	2 -3 pax	4-5 pax	6-7 pax	8-9 pax	10-11 pax	1 pax	Single Supplement
Soft Opening	2128	1107	582	407	314	267	271	171

4 Days/ 3 Nights (USD/ pax)

Number of Pax	Chartered					
	1 pax	2 -3 pax	4-5 pax	6-7 pax	8-9 pax	10-11 pax
Soft Opening	2993	1561	823	578	454	380

5 Days/ 4 Nights (USD/ pax)

Number of Pax	Chartered					
	1 pax	2 -3 pax	4-5 pax	6-7 pax	8-9 pax	10-11 pax
Soft Opening	3857	2014	1064	748	589	494

❖ **Notes:**

1. Child < 3 years shared cabin with parents: Free
2. Child from 3 to 12 years shared cabin with parents: 50% adult rate.
3. Contact us at sales@cruiseshalong.com for more details!